

Fig. 1

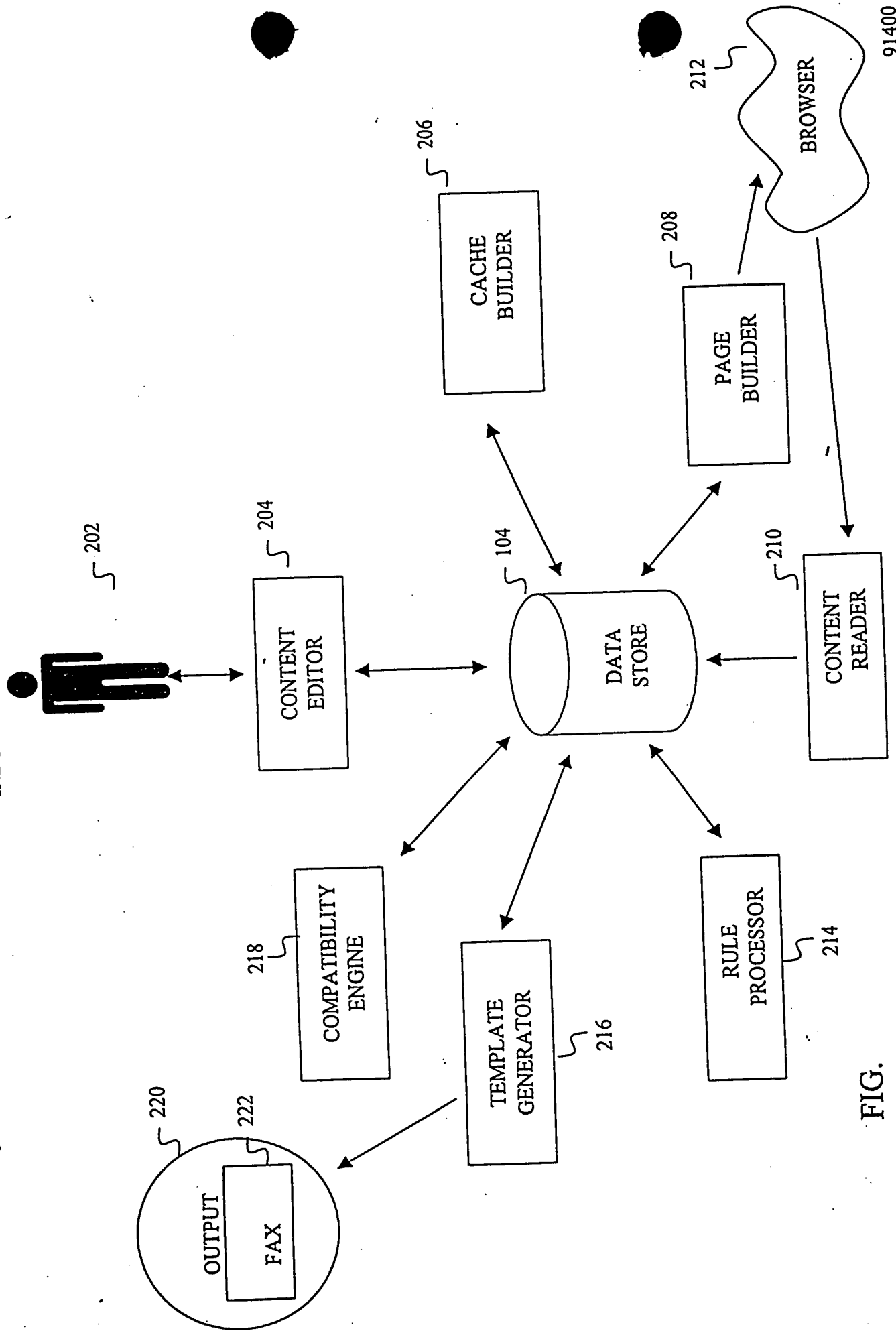


FIG. 2A

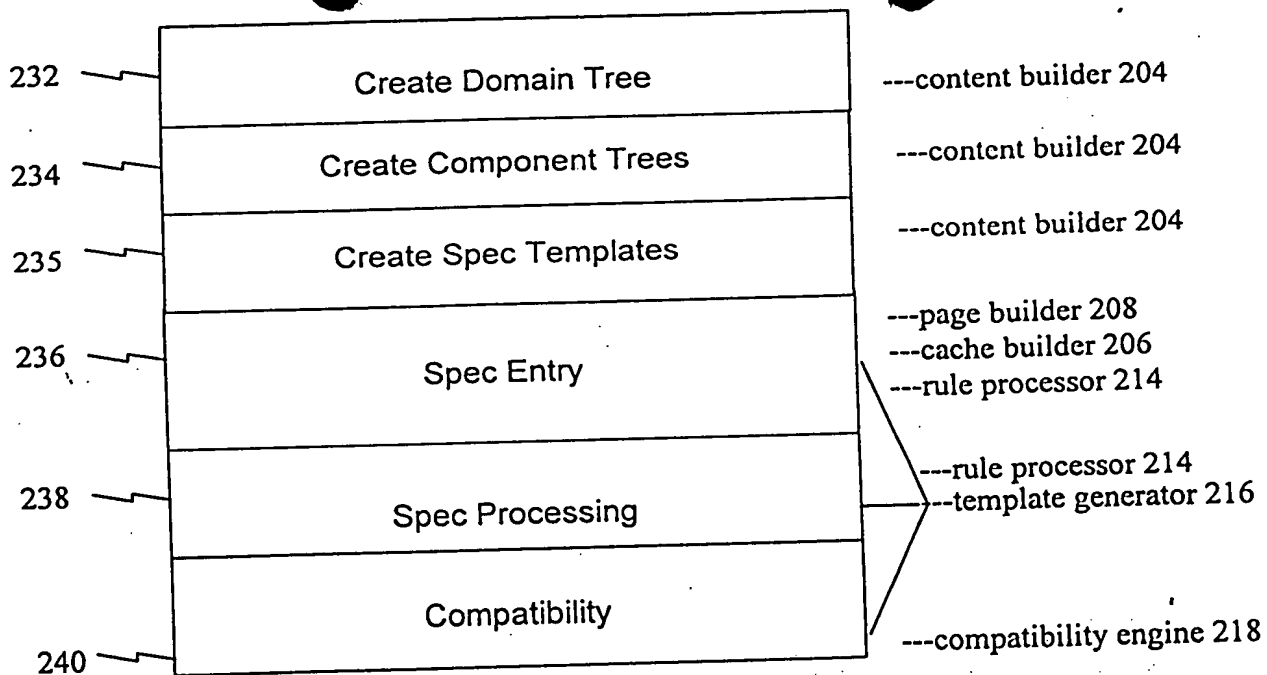


FIG. 2B

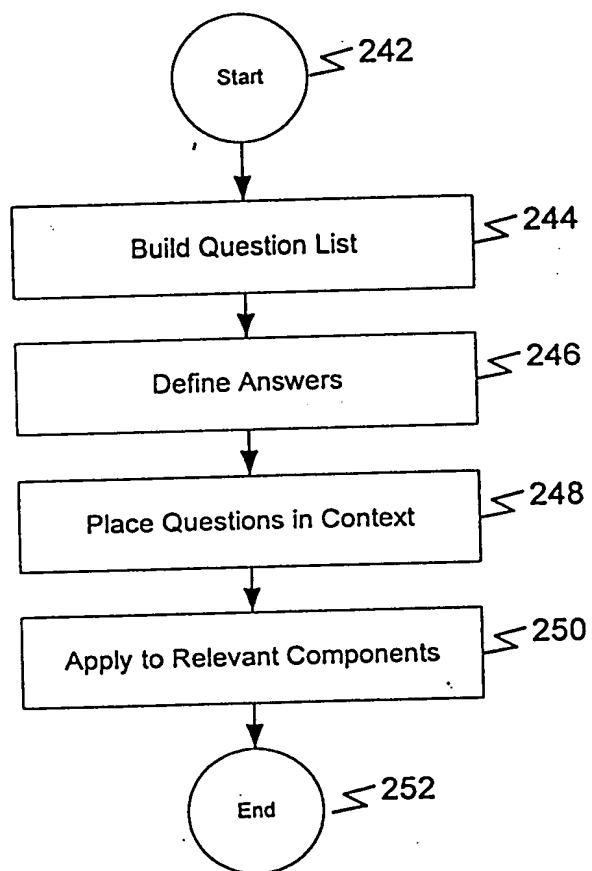


FIG. 2C

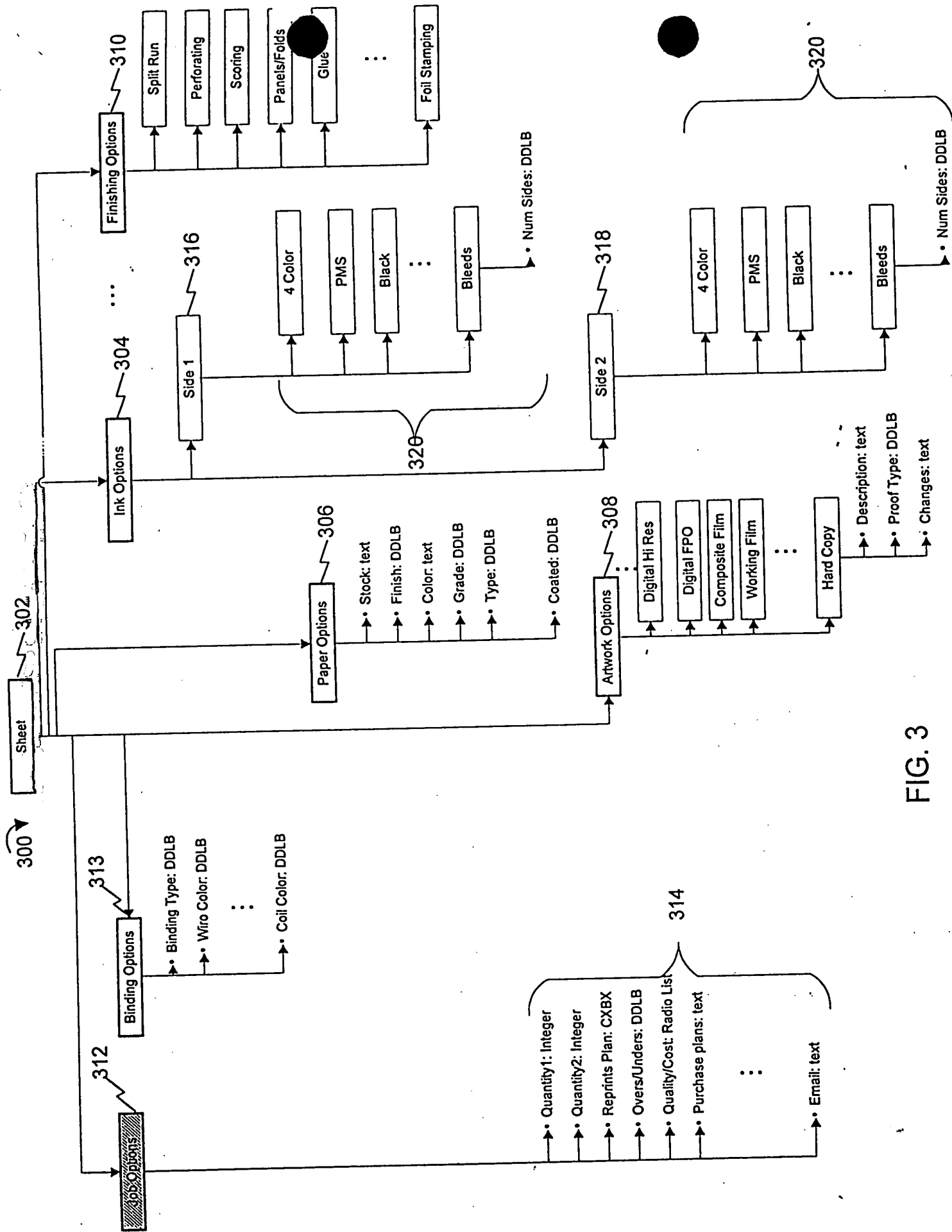
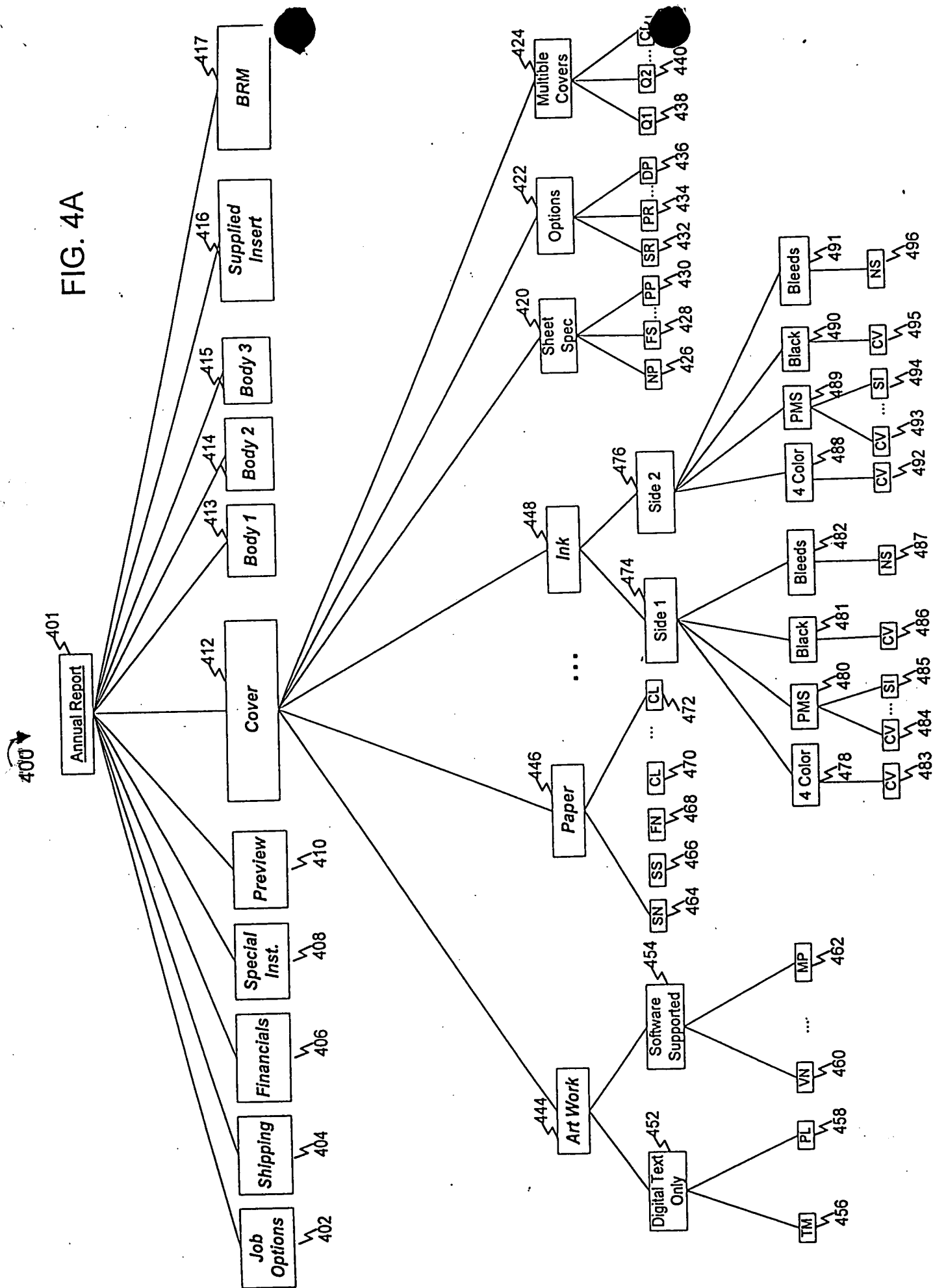


FIG. 3

FIG. 4A



↓ 701

Spec Name:

Annual Report

437

File Under:

Form Testing - DO NOT SUBMIT RFQs

Start Date:

End Date:

Limit Access:

☐

Add to My Page: ☐ Yes ☒ No

of Bodies:

3 ~ 419

of Supplied Inserts:

1 ~ 421

of Dbl. Panel B/Cards Inserts:

0 ~ 423

of BRC/BRM Inserts:

1 ~ 425

of Single Panel B/Cards:

0 ~ 427

429

OK Cancel

*Indicates Required Information

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FIG. 4B

09435115 110999

50
Annual Report ~ 502
Job Options ~ 504
Cover ~ 506
Artwork }
Paper } 507
Ink }
Finishing }
Body 1 ~ 508
Artwork
Paper
Ink
Finishing
Body 2 ~ 510
Artwork
Paper
Ink
Finishing
Body 3 ~ 512
Artwork
Paper
Ink
Finishing
Supplied Insert ~ 514
Dbl Panel B/Card 1 ~ 516
Artwork
Paper
Ink
Finishing
Dbl Panel B/Card 2 ~ 518
Artwork
Paper
Ink
Finishing
BRM ~ 520
Artwork
Paper
Ink
Finishing
Shipping ~ 522
Financials ~ 524
Special Instr. ~ 526
Review ~ 528

FIG. 5

600

- Annual Report ~604
- Job Options ~606
- Cover ~608
- Artwork ~611
- Paper ~612
- Ink ~613
- Finishing
- Body ~610
- Artwork
- Paper
- Ink
- Finishing ~614
- Shipping
- Financials
- Special Instr.
- Preview

SmartSpec ID: 4064
Annual Report - Cover - Paper ~618

Stock Name (Optional):

Specialty Stock:

Finish: Select ☒ ~612

Color:

Grade: Select ☒

Weight/Caliper: Select ☒

Type: Select ☒

Coated: Select ☒

~602

70

704

Sheet Specs ~710

Number of pages: 2 ~718

Finished Size: Vert 8.5 x 11 ~720

Custom Size:

Printing Method: Sheetfed Offset

Pre-press Supplied: Digital Text Only ~722

Options ~712

- ☒ Split Run ~724
- ☐ Perforating ~726
- ☐ Scoring
- ☐ Panels/Folds
- ☐ Glue
- ☐ Pockets/Flaps
- ☐ Foil Stamping
- ☐ Embossing
- ☐ Die Cutting
- ☒ Coating
- ☐ Drilling/Punching ~728

Multiple Covers ~714

Cover 1 Qty: ~730

Cover 2 Qty: ~732

Cover 3 Qty:

Cover 4 Qty:

Cover 5 Qty:

Cover 6 Qty:

Cover Description:

~734

Save / Continue

Save / Go To Project Mgmt

708

800

Digital/Text Only ~ 804

Transportation Media:

Platform:

} 808

Software Supported ~ 806

☐ Quark

810

Version #:

☐ PageMaker

Version #:

☐ Frame Maker

Version #:

☐ Photoshop

Version #:

☐ Illustrator

Version #:

☐ Freehand

Version #:

☐ Other Application

Name and Version #:

Output Size:

Other Output Size:

Proof Type:

Multiple Proofs Needed:

SourceFinder

812

FIG. 8

Stock Name (Optional):

Specialty Stock:

Finish:

Color:

Grade:

Weight/Caliper:

Type:

Coated:

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FIG. 9

0436145 10000

Slide 1 ~ 1004
4-color Process ~ 1008

☐ 4-Color Process } 1016
Coverage:

PMS ~ 1010

☐ PMS
Coverage:
Number of PMS Colors:
PMS Color:
PMS Color:
PMS Color:
PMS Color:
PMS Color:
PMS Color:
Specialty Inks:

1018

Black ~ 1012

☐ Black } 1020
Coverage:

Bleeds ~ 1014

Number of Sides: ~ 1022

Slide 2 ~ 1006

4-color Process

☐ 4-Color Process
Coverage:

PMS

☐ PMS
Coverage:
Number of Colors:
PMS Color:
PMS Color:
PMS Color:
PMS Color:
PMS Color:
PMS Color:
Specialty Inks:

Black

☐ Black
Coverage:

Bleeds

Number of Sides:

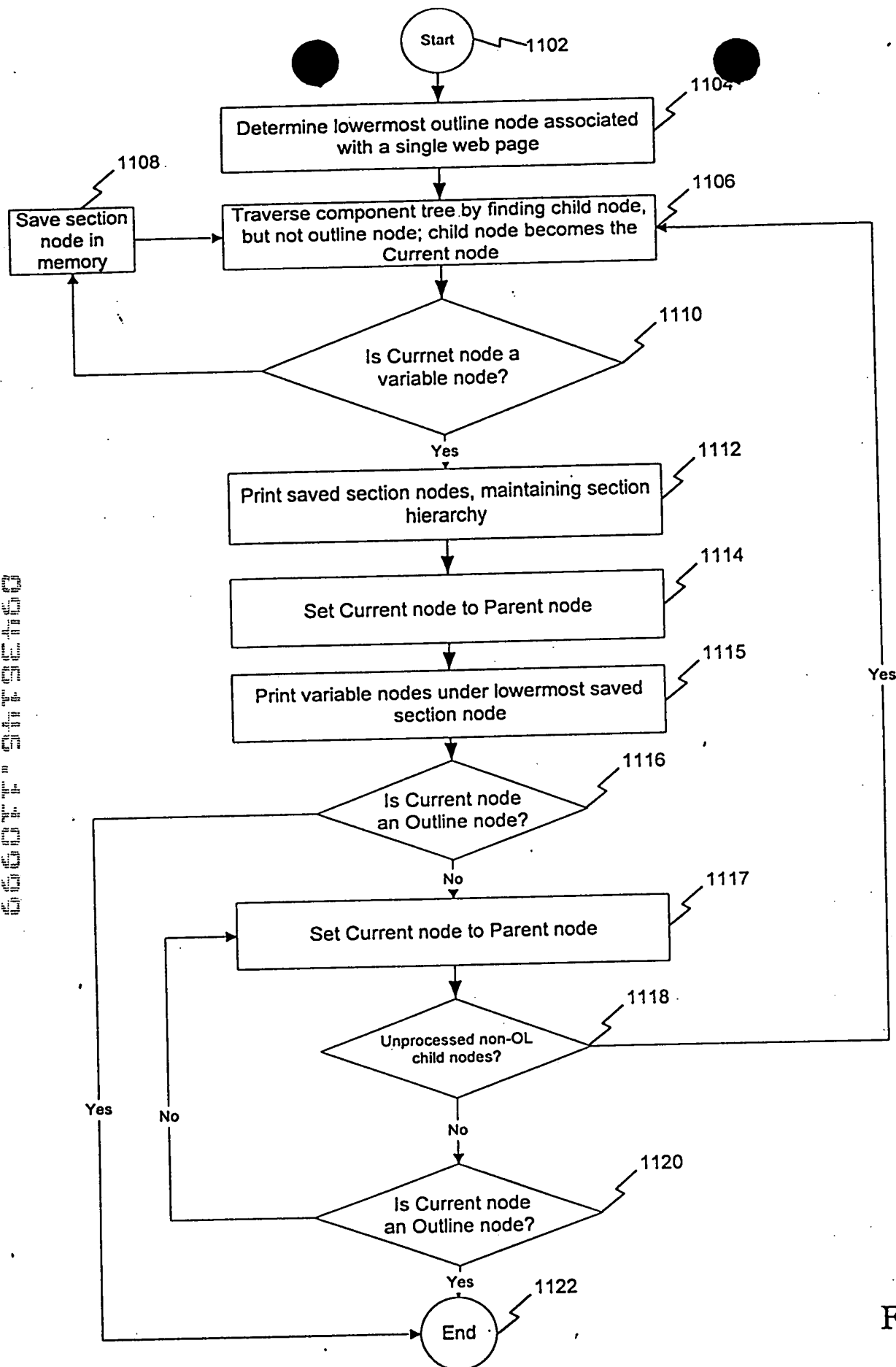


FIG. 11

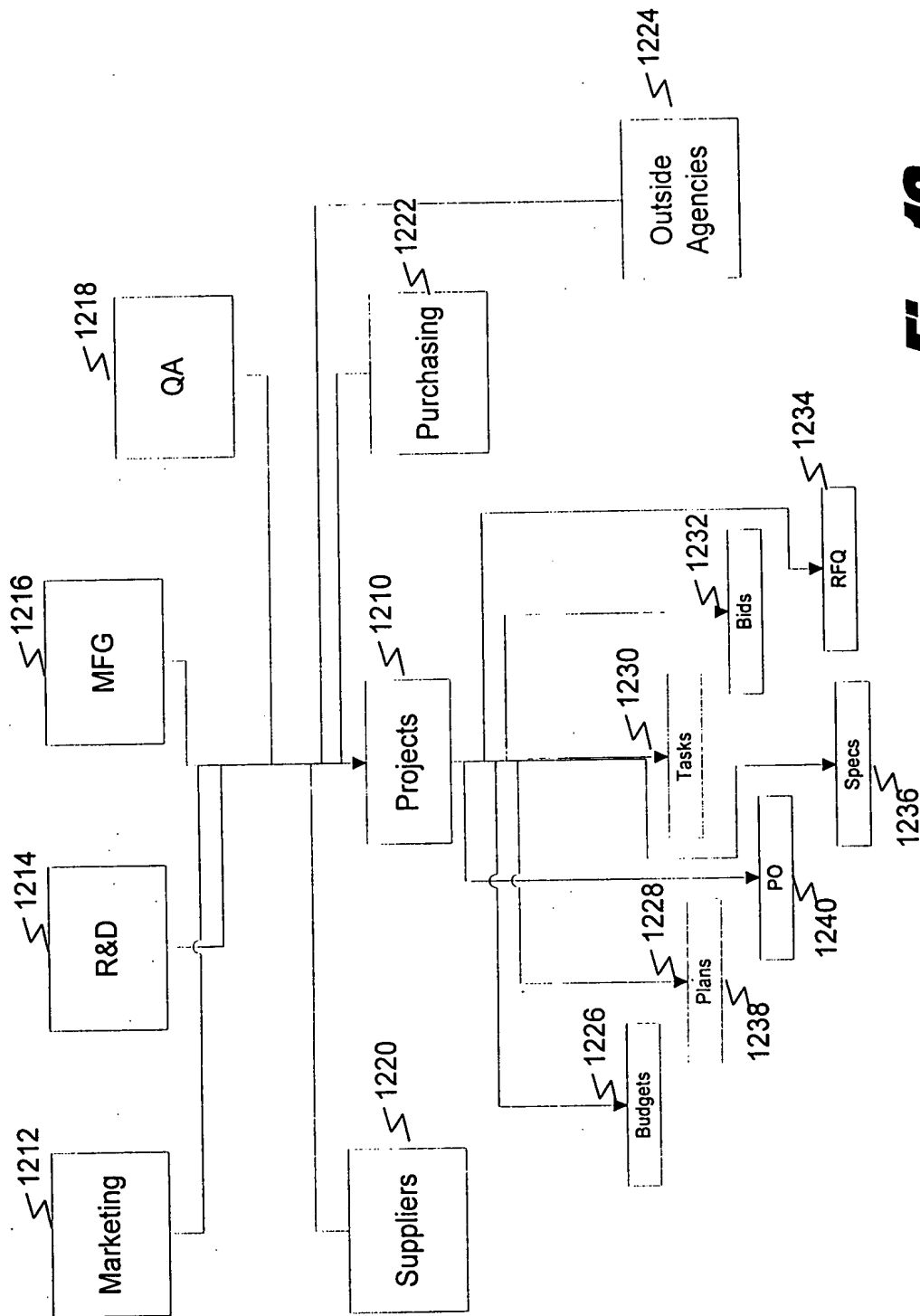


Fig. 12

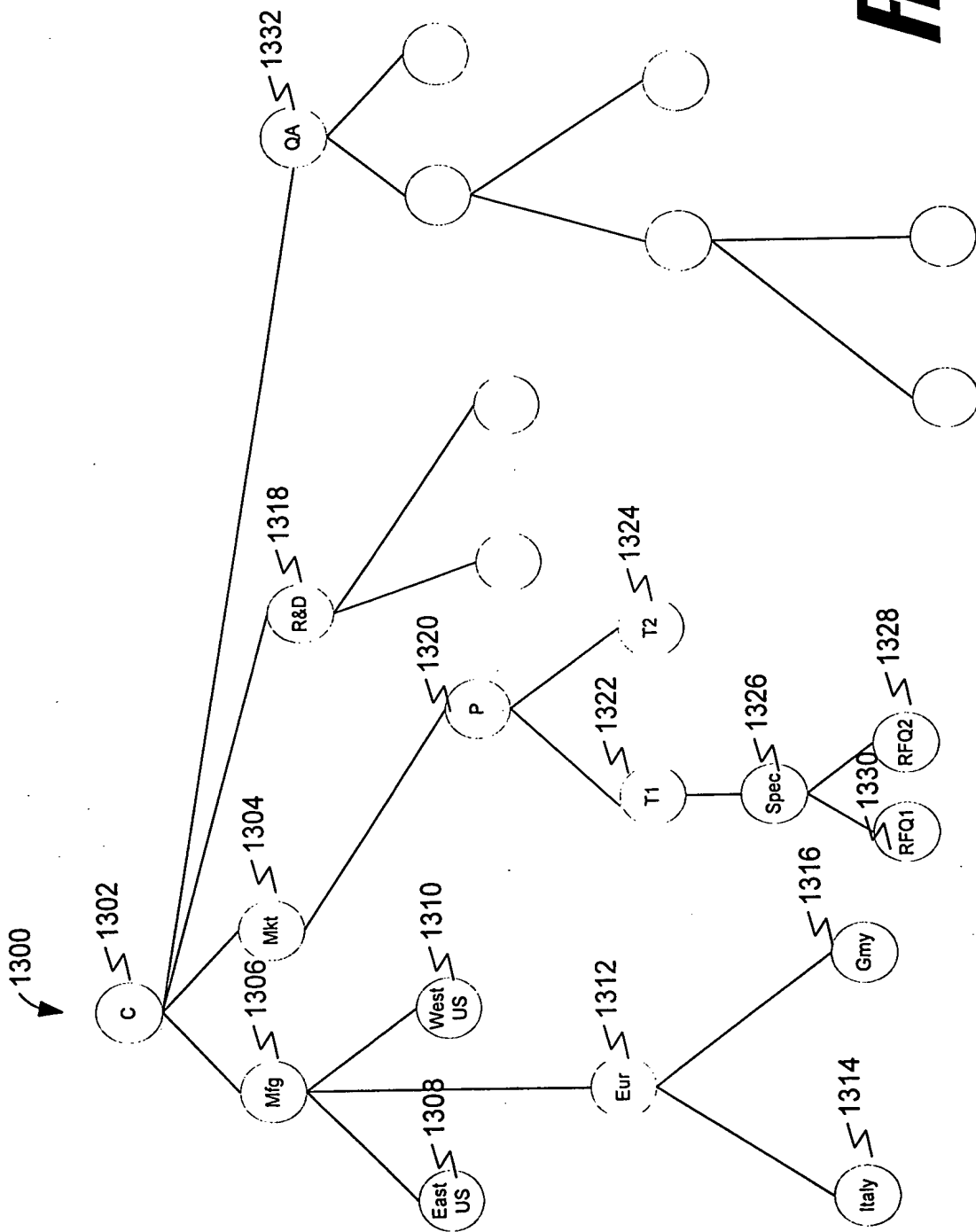


Fig. 13

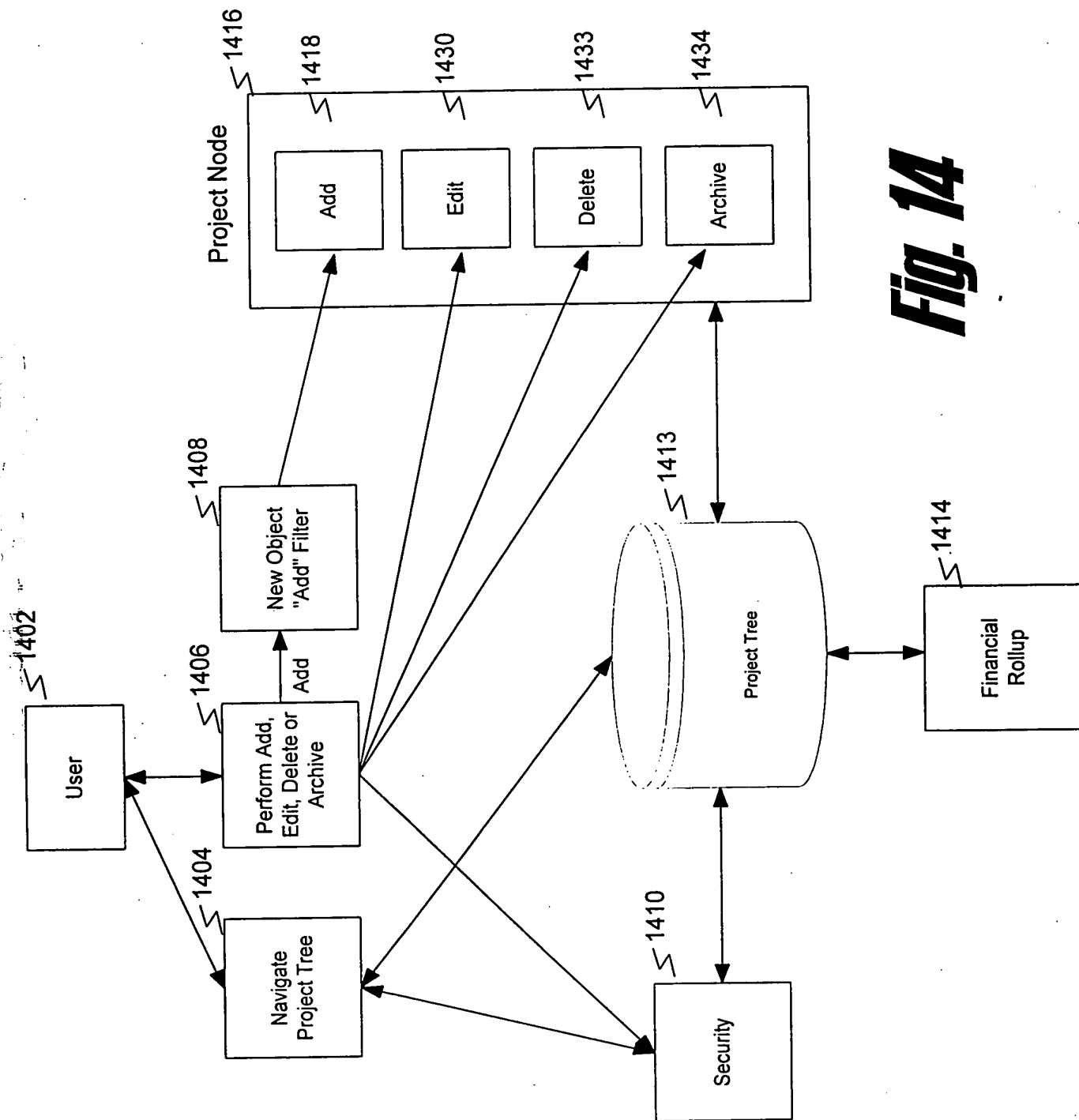


Fig. 14

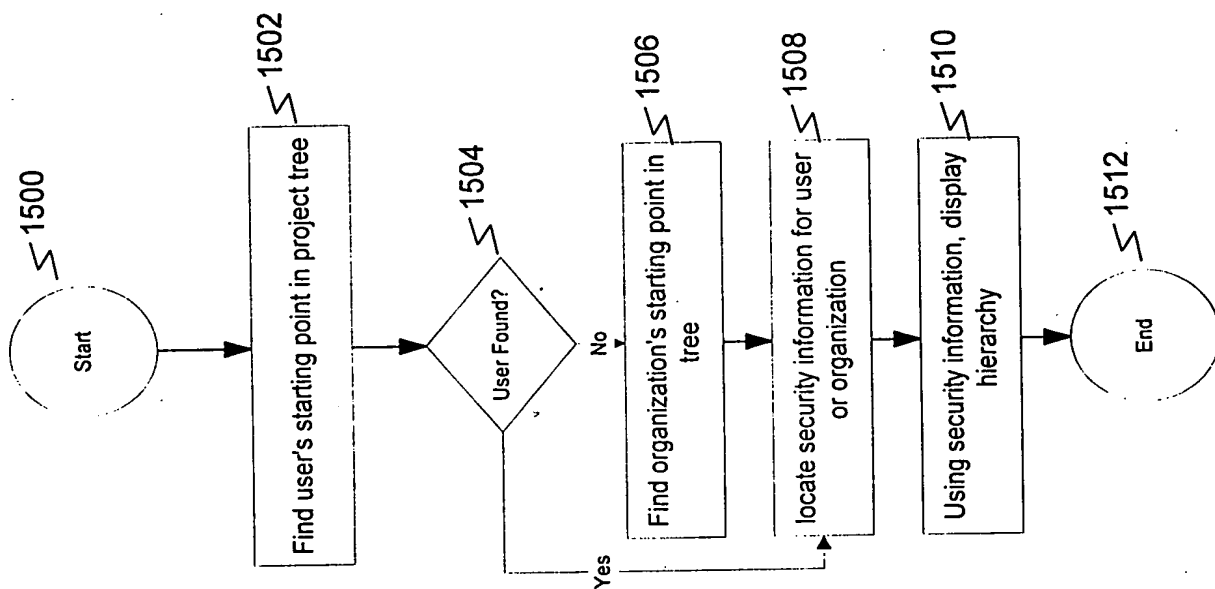


Fig. 15

1601

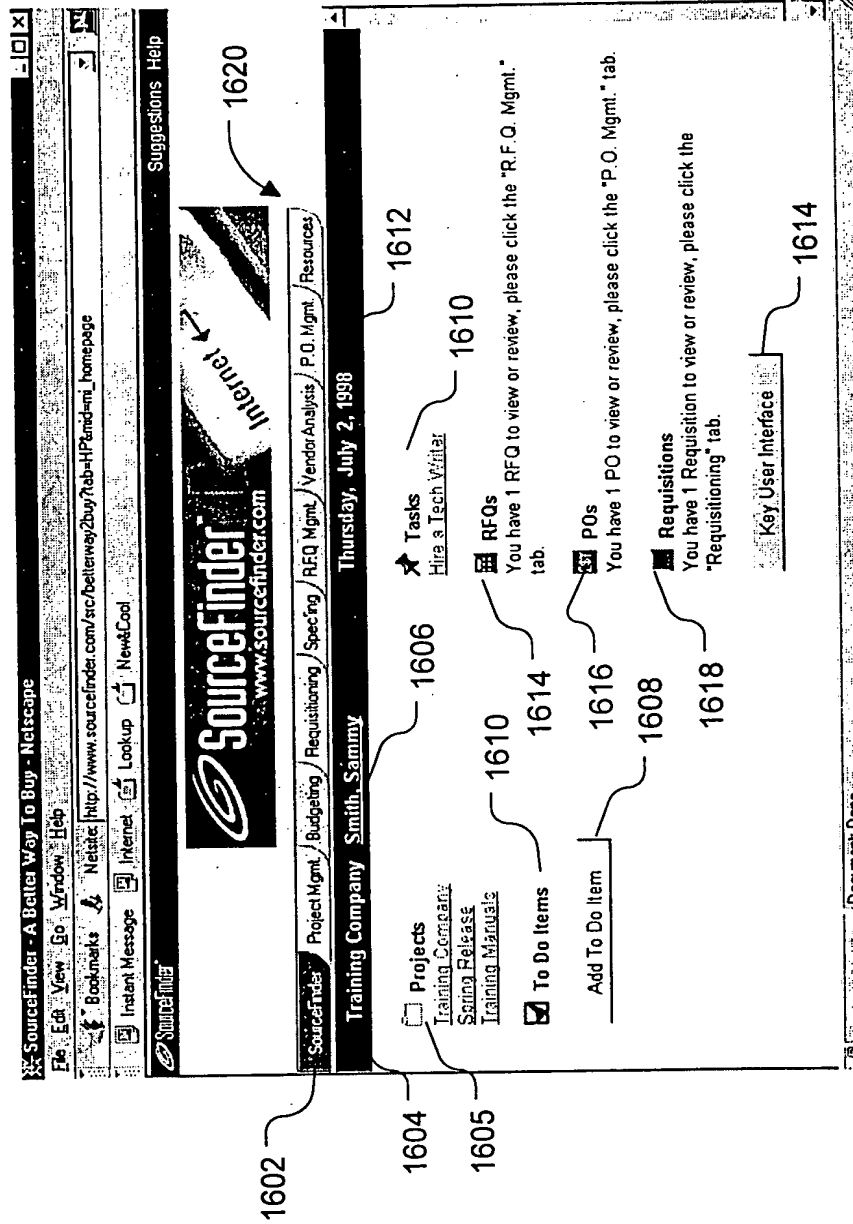


Fig. 16

1701

1702

1704

Source/Project	Budgeting / Requisitioning / Spec'g / RFD Mgmt / Vendor Analysis / P.O. Mgmt / Resources	Status	Created By	Start	End	Budget	Alloc	Actual
Training Two		Open	smith	10/9/98	1/1/99	500,000	25,000	19,750
Marketing Projects		Open	smith	10/9/98	1/1/99	100,000	50,000	250
New Release		Open	smith	10/9/98	1/1/99	50,000/19500	50,000/19500	250
Training Manual		Open	smith	10/9/98	10/12/99	75,000/5000	75,000/5000	19,500
Training Manual		Approved	smith					
Booklet Printing		Open	smith	10/9/98	10/12/98		10,000	
Hire Tech Writer		Open	smith	10/9/98	10/12/98		5,000	4,500
Manual Spec		Open	smith	10/9/98	10/12/99		15,000/15000	15,000
User Manual v2.0		Awarded	smith	10/12/98	11/15/98			

* Actual Amount Exceeds Allocated
 \$ Amount Under Budget or Allocated
 † Amount Over Budget or Allocated

Fig. 17

666077" sheet

1801

1702

1802

Source/Project	Project Mgmt	Budgeting / Requisitioning	Spec'g	REQ Mgmt	Vendor Analysis	P.O. Mgmt	Resources		
	Training Manual			Created By	Start	End	Budget	Alloc	Actual
	<input checked="" type="checkbox"/> Training Manual	<input checked="" type="checkbox"/> Open		smith	10/9/98	10/12/99		25,000,500	19,500
	<input checked="" type="checkbox"/> Training Manual	<input checked="" type="checkbox"/> Approved		smith					
	<input checked="" type="checkbox"/> Booklet Printing	<input checked="" type="checkbox"/> Open		smith	10/9/98	10/12/98		10,000	
	<input checked="" type="checkbox"/> Hire Tech Writer	<input checked="" type="checkbox"/> Open		smith	10/9/98	10/12/98		5,000	4,500
	<input checked="" type="checkbox"/> Manual Spec	<input checked="" type="checkbox"/> Open		smith	10/9/98	10/12/99		15,000,1500	15,000

* Actual Amount Exceeded Allocated

↓ Amount Under Budget or Allocated

↑ Amount Over Budget or Allocated

Fig. 18

6660776 24734150

1901

Sourcefinder - A Better Way to Buy - Netscape

File Edit View Go Window Help

Internet Messages Internet Lookup NewCode

Sourcefinder

Sourcefinder

Project Mgmt / Budgeting / Requisition / Spec'g / RFQ Mgmt / Vendor Analysis / PO Mgmt / Resources

Created By: Sarah Smith @ Training Two 10/12/1998

Load Spec:

Supplier Name:

Click on a Quantity to Award Bid

Unit Price

Die Costs

Ship Costs

Mail/Postage

Storage Costs

Import Duties

Sales Tax

Total Price

*Supplier Added Additional Price Break-Outs

Prices Good For: 30 Days

Supplier Comments: Samples will be sent to Buyer, as requested.

1902 1903 1904

1,2300 1,0100 0,9400

NULL NULL NULL

NULL NULL NULL

NULL NULL NULL

NULL NULL NULL

23.00 29.00 35.00

1,253.00 2,049.00 2,855.00

Fig. 19

2101

2102

SourceFinder		Project Mgmt.	Budgeting	Requesting	Spec'g	REQ Mgmt.	Vendor Analysis	P.O. Mgmt.	Resources
Training Manual									
<input checked="" type="checkbox"/>	Training Manual	add	Open	smith	Created By	Start	End	Budget	Alloc
<input checked="" type="checkbox"/>	Training Manual	add	Approved	smith		10/9/98	10/12/98		25,000
<input checked="" type="checkbox"/>	Training Manual	add	Open	smith		10/9/98	10/12/98		10,000
<input checked="" type="checkbox"/>	Booklet Printing	add	Open	smith		10/9/98	10/12/98		5,000
<input checked="" type="checkbox"/>	Hire Tech Writer	add	Open	smith		10/9/98	10/12/98		15,000
<input checked="" type="checkbox"/>	Manual Spec	add	Open	smith		10/9/98	10/12/98		15,000

* Actual Amount Exceeds Allocated
 ↓ Amount Under Budget or Allocated
 ↑ Amount Over Budget or Allocated

Fig. 21



2301

Fig. 23

Fig. 23



2401

Fig. 24

Sourcefinder
www.sourcefinder.com

Sourcefinder
Project Mgmt / Budgeting / Requisitioning / Specing / RFQ Mgmt / Vendor Analysis / P.O. Mgmt / Resources

Created By: Sarah Smith @ Training Two

RFQ Name: User Manual v2.0

Start Bidding: 10/12/1998 End Bidding: 10/14/1998

Request Best and Final Offer: ☐ Enable Bidding: ☐

Load Spec: Read Only - User Manual v2.0

Filed Under: Manual Spec

Click on icon by supplier's name for bid detail.

Supplier Name	1000	2000	3000
Blackadder Company	1,253.00	2,049.00	2,855.00
The Robins Group	1,022.00	1,975.00	2,799.00

Add to My Page: ☐ Yes ☒ No

* Supplier Added Additional Price Break-Outs

666077" 311921150

2601

RFQ Detail

1865 Training Company	Naming Convention	10/3/08	10/18/98	750
-----------------------	-------------------	---------	----------	-----

Send Samples	Yes	Letterhead Flat Size	8.5x11
Page Count	Final Size	8.5x11	
Quantity 1	750	Quantity 2	1000
Quantity 3	50000	Artwork/Proofs	Mac Illustrator v7.0 - you should have file from previous job. No copy changes.
Paper Stock	antiscral, white, 60lb tex. Acid Ink/Print Free		272 color process. PMS 145, heavy coverage: 1 bleed on one side, black light coverage.
Shipping Instructions	Send UPS overnight to Corporate Office, 11440 W. Bernardo Crt San Diego, CA 92127 Attn: Jim	Job Due (mm/dd/yy)	10/18/98
Special Instructions	please call for press check and when job has been shipped. Contact Jim x 23	Contact	Have Supplier Call
E-mail	Jim@sourcefinder.com	Fax # (Required)	619-676-1050

Return To Previous Page

Fig. 26

2701

RFQ's

Bids

Jobs

Maintenance

Fields, Strawberry @ Fruit Salad Litho . 10/5/98

Open Bids:

Client	Bid	Post Bid	Unbidded Amount
1385 The Leland Brothers	RFQ: New Manual (View Spec)	8/20/98	659.30
1399 The Leland Brothers	RFQ: Annual Report (View Spec)	8/26/98	4,589.00
1358 The Leland Brothers	RFQ: 1st Magazine - Self Cover (View Spec)	8/26/98	15,896.00
1463 The Leland Brothers	RFQ: Fallout Test (View Spec)	9/8/98	189.32
1516 The Leland Brothers	RFQ: Friday Magazine (View Spec)	9/11/98	589.56
1463 The Leland Brothers	RFQ: Fallout Test#2 (View Spec)	9/8/98	189.32
1654 Training Company	New Moose Letter (View Spec)	10/1/98	300.00

Click on the 'Client' or 'Bid' to view the detail of each.

Fig. 27

666077" 94736460

2801

Top Turnip @ Vegetable Garden , 10/5/98

RFQs Bids Jobs Maintenance

Open Jobs:

Jobs With Job Number Like Go 2802

All Jobs with Job Number like '12%'

Job	Client	Job	Status	Date	Owner
1423	The Leland Brothers	JOB: RFQ: Match Please (View Spec)	1235	09/12/98	HNK
1617	Training Company	RFQ: Reorder-Letterhead (View Spec)	125-98	10/18/98	SS

Fig. 28

**Life Cycle Flow Chart
Brochure Purchase – New Product Release**

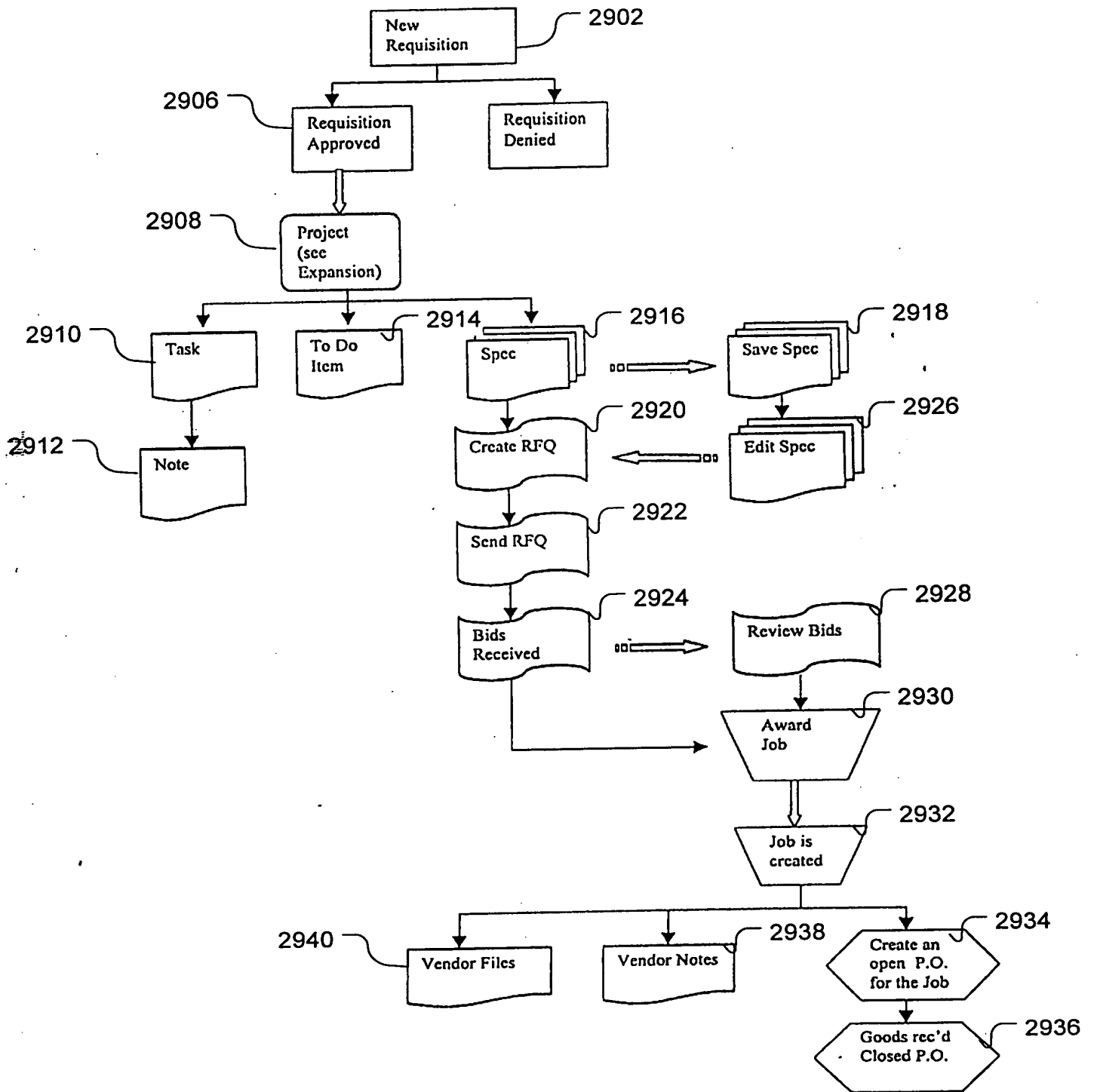


Fig. 29

5607-343463

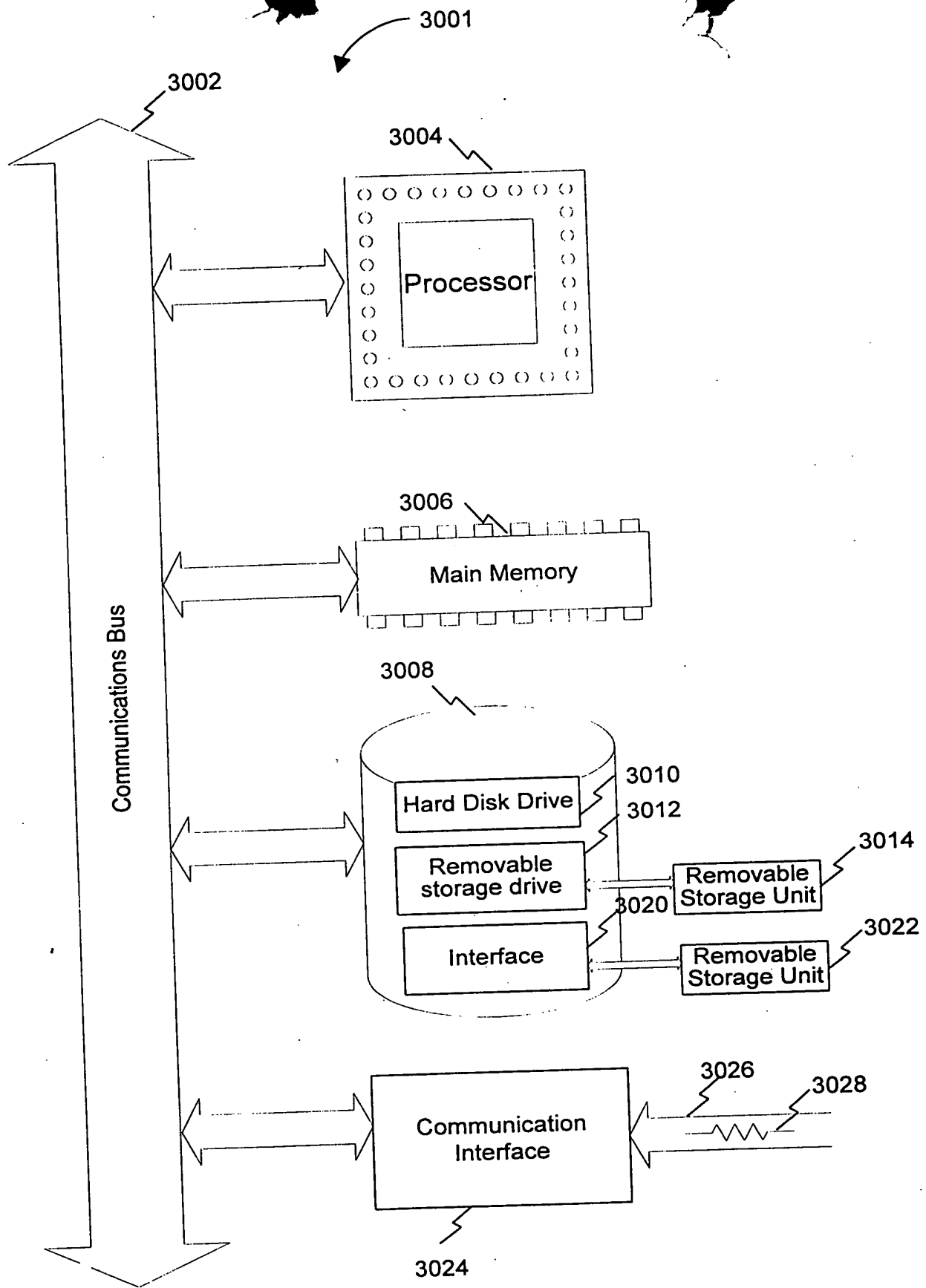


Fig. 30